

**Position: Business Development Executive (Market Intelligence Sales)**

**Location: London**

**Salary: Competitive basic remuneration + uncapped commission**

Since its inception in 2005, MLex has rapidly become a leading resource for exclusive market intelligence, analysis and commentary to finance, investment and legal professionals. We are currently looking to strengthen our sales team by hiring 2 exceptional sales talents.

As Business Development Executive you will be based in our London office and will focus on prospecting and closing new accounts. It is anticipated that you will spend 30 % of your time in the office liaising with potential customers, generating appointments and preparing presentations. The remainder of your time will be spent client facing where you will present and close subscriptions to our various exclusive market intelligence services.

The ideal candidate will be of graduate calibre and have a minimum of 5+ years target driven business to business market intelligence sales experience, with a focus on the Financial Services, Corporate or Legal sectors. You will be highly motivated, driven by success and possess first class communication and presentation skills with the ability to liaise throughout the corporate market place.

This is an excellent career opportunity for ambitious sales talent looking to join an exciting and rapidly expanding independent market intelligence organization with a proven track record and an ambitious expansion strategy.

In order to apply for this position, please email your cover letter and CV with "Business Development Executive" in the subject to [careers@mlex.com](mailto:careers@mlex.com).